

EDUCATION

Degree	Institution	Year	Score
B. Tech	National Institute of Technology, Trichy	2019-2023	CGPA: 8.5/10.00
Class XII	S.M.B. Matriculation Higher Secondary School, Dindigul	2017-2018	Percentage: 89.9%
Class X	S.M.B. Matriculation Higher Secondary School, Dindigul	2016-2017	Percentage: 98%

PROFESSIONAL EXPERIENCE

August '23 to Present **PricewaterhouseCoopers US Advisory** *Experienced Associate, Health Transformation*

Role overview & achievements	- Delivered Agile PMO, financial modeling, KPI dashboards, & resource-planning frameworks for the top healthcare clients in the US - Led a team to 1st place in PwC's firmwide Financial Modeling Case Study, building the financial models & presenting them to a panel led by a PwC Director who recognized the team's work & data-backed impact across multiple levers of the global operations - Owned client and internal deliverables end-to-end, turning financial and operational data into decision-ready insights for leadership - Proficient in Claude Code, Cursor, and Vercel; built a fully functioning AI receptionist using a full tech stack for hospitals in the US
Healthcare Transformation PMO	- Spearheaded FY2025 & FY2026 Resource Plans, architecting a PMO framework for budget, forecasting, and resource utilization - Built a Financial KPI dashboard tracking budget, CTC*, forecast, & variance, reporting weekly status directly to Directors & VPs - Ran weekly utilization analyses to eliminate overcharging, closed FY2025 at \$161K below a \$5.43M PO baseline (2.7% favorable)
Reporting Automation	- Engineered an Excel/VBA automation that auto-generated C-suite reports directly into PowerPoint and Word for a major US bank - Eliminated repetitive manual reporting, saving \$100K+ (10+ hours of 4-analyst effort per week) and improving report accuracy
Perioperative Cost Analytics	- Built a dynamic financial model quantifying the dollar impact of reallocating perioperative hours across campuses and service lines - Enabled a large US Health System's leadership to evaluate configurable cost-savings scenarios for high-stakes staffing decisions

June '22 to July '22 **PricewaterhouseCoopers US Advisory** *Health Industry Advisory Intern*

Role overview & achievements	- Delivered 3 end-to-end consulting projects spanning process automation and Tableau data visualization; earned a Pre-Placement Offer (top 3 of 30 interns) and LoRs from Brian Romaine (Director, PwC US) and Matt Nickenson (Senior Manager, PwC US) - Automated the entire tie-out phase of the CBSA Wage Index in Excel VBA, including the Worksheet S-3, Parts II & IV tie-outs - Stress-tested the tool against 10+ current and past PwC client files, proactively surfacing improvements and fixing inconsistencies - Built a click-driven dashboard cutting the SR process from 10+ hours to ~15 min per provider with higher accuracy & consistency
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Feb '21 to Jun '21 **FrontRow (backed by Lightspeed Venture Partners)** *Product Management Intern*

Role overview & achievements	<i>FrontRow is a learning & community platform that offers courses taught by celebrities in fields such as music, cricket, or comedy</i> - Spearheaded the entire explore section & increased the user retention in the music community of the app by ~125% & DAU by ~50% - Created various segments of key performance indicators to track the results using Product tools (Mixpanel, Metabase & CleverTap) - Increased the consumption of user-generated content by 80% for an active user base of 100,000+ by customizing the explore tab - Conducted extensive primary research (in-depth interviews, N~100) with multiple user segments to improve the product features - Created a system for sending notifications for the users by making various user segments and hit a record high CTR of 7% in the app - Monetized the community and achieved sales worth INR 100,000 in the paid courses available in the music section of the application
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LEADERSHIP ROLES & RESPONSIBILITIES

Undergrad	Senior Consultant & Head, Client Acquisition, 180 Degrees Consulting NIT Tiruchirappalli. <i>Oct '20 to July '23</i> - Largest university-based consultancy firm spread across 35+ countries with 140+ branches, providing advisory services - Personally delivered 4 of the 15 consulting projects the team acquired, for NGOs & startups (NPS 95+; impacted 15,000+ lives) Head, Client Acquisition vertical: Led a team of 5, acquired 15 strategy consulting projects (11 startups & 4 NGOs including 1 YC backed, 1 Java Capital backed, and 1 Titan Capital backed) over 4 acquisition cycles through cold-mailing and LinkedIn
	Marketing Manager, Moments '21, the official symposium of the Department of Civil Engineering <i>Mar '21 to April '22</i> - Built the marketing database, sponsorship proposals and marketing brochures from scratch - Coordinated with a team of 11, contacted renowned brands across various industries to get sponsorships for Moments '21
	Coordinator, Organizing Committee for Festember, the largest cultural fest in South India <i>Sep '20 to Mar '21</i> Conducted 30+ live shows, webinars, and Instagram live sessions from celebrities to 1,000+ first-year students

AWARDS & EXTRA-CURRICULARS

Other activities & achievements	Runner-up (2nd of 30+ teams) at the Sangam Case Study Competition, Pragyan, NIT Trichy Finalist, Times Science Quiz competition, among 200+ teams from 50+ schools Volunteered with NSS NIT Trichy; ran a Women Empowerment program at a government school near NIT Trichy Co-founded the YouTube channel <i>Top 10 Facts</i>, which currently has 1,000+ subscribers. Worked on the areas of content creation, content marketing, video editing, designing, and social media marketing
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